

Referral Partner Model

In today's rapidly evolving cybersecurity landscape, staying ahead of the curve is crucial. CyNtell's Referral Partner Program offers you a unique opportunity to expand your service portfolio and increase your revenue without the need for additional investment or expertise.

Your Gateway to Cybersecurity Success

Imagine being able to offer top-tier cybersecurity solutions to your clients without the overhead of maintaining a specialized team. With CyNtell, this becomes a reality. Our program is designed for IT consultants, MSPs, VARs, and industry organizations who want to tap into the lucrative cybersecurity market without the need to build their own cyber team.

A PARTNERSHIP THAT WORKS FOR YOU

Our model is simple yet powerful. You identify potential leads, and we take care of the rest. From the initial engagement to project execution and ongoing support, CyNtell manages all the technical aspects while keeping you in the loop every step of the way.

The best part? You earn a percentage-based commission on all customer engagements, not just the initial sale. This means a steady stream of recurring revenue for the life of the customer relationship, allowing you to grow your business effortlessly

WHY CYNTELL STANDS OUT

- 1 Full Ownership:** You maintain complete control of the customer relationship, ensuring your hard-earned connections remain yours.
- 2 Simplicity:** Our streamlined referral process means you can start benefiting from day one with minimal training required.
- 3 Comprehensive Solutions:** From comprehensive security assessments and remediation to compliance frameworks including CMMC, NIST, HIPAA and more, our security and compliance programs meet your clients' needs and demands.
- 4 Risk-Free Expansion:** Expand your service offerings without the liability or overhead typically associated with cybersecurity services.

JOIN THE CYNTELL FAMILY



Register for our Referral Partner Program by emailing channel@cyntell.com



Receive enablement training to understand our offerings



Start identifying and registering leads



Watch as we collaborate with you to turn those leads into satisfied, long-term clients

With CyNtell, you're not just referring clients; you're building a stronger, more competitive business. Our success is tied to yours, creating a true partnership that drives growth and innovation. Don't let the complexities of cybersecurity hold you back. Join CyNtell's Referral Partner Program today and start offering world-class cybersecurity solutions to your clients. Together, we can secure businesses and create lasting value in an increasingly digital